Chair Introduction

The Pacific Rim Advisory Council ("PRAC") is a unique strategic alliance within the global legal community, with unparalleled expertise on the legal and business issues facing not only Asia but the broader Pacific Rim region.

PRAC members are top-tier, independent law firms, each of which provides legal services to major international companies conducting substantial business across the Pacific Rim region.

With over 12,000 lawyers practicing in key business centers around the world, these prominent member firms provide independent legal representation and local market knowledge. Whether you are an Institutional client or an emerging business our member firms are leaders in their fields and understand your business needs and the complexities of your industry.

Each PRAC firm maintains its independence and sole responsibility for services to its clients while responding to the needs of clients referred by other PRAC members. Since PRAC members are premier firms within their domestic jurisdictions, client referrals are made to them with the confidence that prompt attention and quality expertise will be provided.

Founded in 1984, the PRAC network is based on close professional and personal relationships among its members. Semi-annual conferences are held to enhance ties; public seminars and collaborative publications on substantive areas of the law draw from our member firms’ expertise. Lawyer exchange programs among member firms contribute to the interaction. Our web site maintains a public resource library and a private members’ area for co-operative projects and information libraries. Through the other PRAC member firms, each member firm can make available to its clients:

- timely advice on the laws and procedures of other nations;
- skills in handling multinational matters through the assistance of PRAC member professionals already proficient in applicable foreign law;
- introductions to other PRAC member firms for direct representation on significant matters; and
- lawyers with access to information on trends, developments and business climates across the Pacific Rim region.

Meeting the business challenges that PRAC members face daily requires present day, immediate solutions. By anticipating future trends and working out collective strategies, PRAC endeavors to stay ahead of emerging client needs, ensuring the most effective and responsive delivery of legal services to clients.

Beyond the prominent standing that PRAC members already enjoy in their respective countries, member firms demand from each other that our unique alliance remains at the forefront of global and regional issues and trends. We remain committed and look forward to the challenge of ensuring that these objectives are met.

Joyce C. Fan, PRAC Chair
Lee and Li

For additional information about The Pacific Rim Advisory Council, visit www.prac.org

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Allende & Brea is one of the largest and most prestigious full-service law firms in Argentina, focusing primarily on the business community.

The firm has specialists in all branches of law, qualified to provide its clients with practical business solutions that are viable, innovative when necessary, and always cost effective. With offices in Buenos Aires, and a worldwide network of correspondents developed over many years of cross-border practice, Allende & Brea can provide access to global legal assistance for its local clients.

The firm is organized into teams, each focusing on a specific industry or area of legal discipline. Depending on the scale and complexity of each case, we either provide a single attorney or put together a task force of appropriate size. Each client is assigned a supervising partner familiar with that client’s business activities and legal needs and who is responsible for the overall relationship. Almost all of Allende & Brea’s lawyers began their careers at the firm. This gives them a sense of belonging, promotes teamwork and guarantees consistency in the quality of work product. Moreover, many lawyers at Allende & Brea have completed graduate programs in the US or Europe and have worked as foreign associates at leading law firms, returning with crucial exposure to the common law system and global practice.

Allende & Brea’s practice embraces the full spectrum of corporate matters, including joint ventures, mergers and acquisitions, banking, securities and financing, bankruptcies and reorganizations, foreign investments, government negotiations, insurance and reinsurance, oil, gas, mining and natural resources, litigation and arbitration, labor, tax and environmental law and other regulatory matters, communications and broadcasting, intellectual property, real estate and other related transactions.

For more information regarding Allende & Brea please contact Juan Martin Allende.
Pioneers in the regionalisation of the Central American legal market, Arias has seven fully integrated offices spanning six countries, five of which are PRAC members: Guatemala, El Salvador, Honduras (Tegucigalpa and San Pedro Sula), Nicaragua, Costa Rica, with more than 115 attorneys, highly trained to provide full service in over 30 practice areas. One of the largest and most highly respected law firms in Central America, since 1942 Arias has been setting the standard in effective solutions, award-winning client service and unparalleled innovation to the region’s legal market.

Practice Areas:
- Antitrust
- Administrative and Constitutional Law
- Aviation and Transportation
- Banking, Finance and Insurance
- Biotechnology Law
- Capital Markets and Securities
- Civil and Notarial Law
- Compliance, Anti-money Laundering and Anti-corruption
- Consumer Protection Regulation
- Corporate and Commercial law
- Dispute Resolution, Litigation and Arbitration
- Energy Law
- Environmental
- Family Law
- Government Affairs and International Relations
- Government Procurement
- Healthcare Law and Life Science
- Hospitality
- Information Technology Law and Data Privacy
- Intellectual Property and Health Approval
- International Trade, Foreign Investments and Free Trade Zones
- Labour Law and Business Immigration
- Maritime-land Zone
- Mergers and Acquisitions
- Oil and Gas
- Project and Infrastructure Finance
- Public Infrastructure and Public Private Partnerships
- Real Estate
- Start-ups and Entrepreneurs
- Taxes and Fiscal Planning
- Technology, Media and Telecommunications

OUR RECOGNITIONS
- 2016, 2015 and 2008: Central America Law Firm of the Year by IFLR.
- 2016: Law Firm of the Year in El Salvador and Nicaragua by IFLR.
- 2016: Nicaragua Law Firm of the Year by Chambers Latin America.
- 2016 and 2015: Central America Tax Firm of the Year by International Tax Review.
- 2014 and 2009: Central America Law Firm of the Year by Chambers Latin America.

For further information about Arias, please contact Jorge Luis Arenales in Guatemala; Lilian Arias or Zygmunt Brett in El Salvador; Evangelina Lardizábal in Honduras; Ana Teresa Rizo, in Nicaragua; or Carolina Flores or Vicente Lines in Costa Rica.
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ARIAS, FABREGA & FABREGA –ARIFA– has been at the forefront of the legal profession, advising leading international financial institutions and multinational corporations, as well as some of the largest companies in Panama, for nearly 100 years.

As a full-service law firm, our practice spans over 28 areas of law, organized into 12 practice groups, as follows:

**Capital Markets & Banking**  
- Securities Regulation  
- Banking and Finance

**Commercial and Real Estate**  
- Commercial Transactions and Contracts  
- Real Estate and Property

**Corporate Services**  
- Offshore Corporate Services

**Estates and Private Clients**  
- Estates, Trusts and Foundations  
- Family Law

**Government Contracts & Permits**  
- Government Contracts and Concessions  
- Government Permits and Administrative Matters

**Intellectual Property**  
- Intellectual Property

**Labor and Immigration**  
- Labor and Employment  
- Immigration

**Litigation and Arbitration**  
- Administrative  
- Commercial and Civil Matters  
- Intellectual Property  
- Labor  
- Shipping  
- Taxation  
- Arbitration

**M&A and Corporations**  
- Mergers, Acquisitions and Joint Ventures  
- Corporations

**Regulatory Work**  
- Antitrust, Trade and Competition  
- Environmental Matters  
- Media and Communications  
- Mining, Oil and gas  
- Public Utilities

**Shipping and Transportation**  
- Shipping and Ports  
- Aviation

**Taxation Group**  
- Taxation

The firm also has a strong offshore practice, for which it has developed its own network of affiliates in London, Luxembourg, Geneva, Hong Kong, The British Virgin Islands and Belize. Under our brand name ARIFA CORPORATE SERVICES, we offer clients a complete list of offshore solutions, including company formation and management services, as well as trust and foundation services. For selected clients, we offer more sophisticated estate and family planning services, as well as trustee services, through our affiliate SWISSARIFA.

The firm has a distinguished reputation for consistently providing the highest quality legal advice and is highly recognized for its unparalleled expertise in structuring complex, innovative and sophisticated mergers and acquisitions and capital market and financial transactions in Panama and the Central America region.

Our success is the result of the superior quality of our lawyers. Most of our lawyers have been educated in leading law schools in the United States and Europe or trained in law firms in New York. This unique background of our legal team enables the firm to act as a bridge between legal and business cultures and to provide effective legal services to clients, particularly in challenging cross-border transactions.

The firm and many of its lawyers have always been top-ranked by the leading international legal publications, including Chambers & Partners, IFLR1000, Who's Who Legal, PLC WhichLawyer? and LatinLawyer 250.

For more information about ARIFA, please contact Ricardo M. Arango, Partner; Gian Castillero, Partner; Estif Aparicio, Partner; or Roy C. Durling, Partner.
Baker Botts is an international law firm helping clients navigate through a variety of complex legal challenges. We assist firms through our global network spanning four continents with approximately 700 lawyers working in 15 offices. Our clients include a wide range of public and private companies in the energy, technology and life science industries.

Throughout our 174-year history, we have provided creative and effective legal solutions while demonstrating an unrelenting commitment to excellence. Our broad experience and in-depth knowledge of our clients and their industries has fostered a distinguished tradition of quality service. Today, we operate on the global stage and provide clients with versatile, experienced teams to protect and expand their interests through novel solutions delivered in a cost effective and efficient manner. We have the experience, the knowledge and the people to solve our clients' most significant legal challenges.

Deeper Understanding. Better Solutions.

For further information about Baker Botts L.L.P., please contact Carlos Sole in Houston.
About Bennett Jones
Bennett Jones LLP is an internationally recognized Canadian law firm. The firm and the affiliated and associated entities that comprise Bennett Jones have more than 380 lawyers and business advisors and 500 staff in nine Canadian and international offices. We continue to broaden and deepen our representation of clients in key global business centres, and build our profile and relationships around the world. With exceptional experience in complex cross-border and international transactions, the firm is ideally suited to advise foreign businesses and investors with Canadian ventures, and connect Canadian businesses and investors with opportunities in the US, Asia, the Middle East, and around the world.

Firm Culture
Bennett Jones reflects the integrity and professional excellence of the firm’s founding partners. Over the years, the firm has produced some of Canada’s most accomplished legal and business leaders, fostering values that established Bennett Jones one of Canada’s most successful business law firms. As business needs shift, the firm offers clients innovative, strategic and forward-thinking approaches to business. Mutual respect and independent thought are cornerstones of client and colleague interactions, and dedication to excellence extends to how they relate to people. Efforts have not gone unnoticed. Bennett Jones is proud to have been recognized for 13 consecutive years as one of Canada’s 50 Best Employers.

Our Philosophy
To be the law firm of choice having earned a reputation as being one of the very best providers of legal services in all areas in which we practice.

To provide individuals in the firm with an opportunity to perform stimulating, interesting and rewarding work in a collegial team environment.

To promote an atmosphere of excellence through strong personal commitment and the encouragement of a balanced life.

We’ve been privileged to serve our clients in new ways and in new markets. Our place in the world demands a nimble and highly skilled legal bar. Likewise, the multi-faceted nature of business today requires an integrated approach to every legal mandate. This is where Bennett Jones excels. Our integrated teams work closely with our clients to convert statutory and business issues into opportunities, and are reflected in the diverse and complex mandates that we’ve been entrusted by our clients to manage.

For further information about Bennett Jones LLP, please contact Stephen Bowman or Ian Michael in Toronto, or Bryan Haynes in Calgary.
THE FIRM: Brigard & Urrutia has been Colombia’s leading firm for over 80 years, providing legal advice and assistance in all relevant areas of business law, as well as representation in a wide range of matters, including transactional, non-transactional, litigation and dispute resolution advice. The firm has an extensive record as a supplier of first-rate legal services to a worldwide client base comprised of industrial and commercial companies from all business sectors and industries, banks, financial institutions, insurance companies and foreign governments.

The firm is keen on creating close working relationships with its clients, based upon the highest ethical standards. Its understanding of the financial markets, experience in mergers and acquisitions and commercial transactions, and successes in landmark litigation and arbitration cases, are all factors that place Brigard & Urrutia at the very forefront of the Colombian legal community. The firm’s partners and associates often assume the role of trusted advisors concerning strategic aspects of their clients’ businesses and deals, thereby adding value to the relationship. The team is comprised of 18 partners, three of whom are devoted to intellectual property, 150 associates, 17 paralegals and an administrative staff of more than 130 members. Brigard & Castro is the associate firm of Brigard & Urrutia for intellectual property matters. Both firms are fully integrated into one organization.

INTERNATIONAL EXPERIENCE: Brigard & Urrutia’s attorneys are recognized as leading practitioners in their respective fields. Many of them have earned post-graduate degrees from leading American and European universities. Several attorneys have practiced overseas with prominent international law firms and are admitted to practice in other jurisdictions, including the State of New York. The firm’s substantial capabilities and legal experience covering all areas of business law enable it to regularly handle some of the largest and most complex transactions in Colombia. Throughout the firm’s long history, its attorneys have advised clients on groundbreaking, landmark transactions. They have played a central role in developing the practice of corporate law in Colombia.


PRACTICE AREAS:
- Antitrust and Competition Law
- Banking and Financial Services
- Capital Markets
- Corporate Law
- Customs and International Trade
- Due Diligence
- Estate Planning
- Foreign Exchange, Derivatives and Structured Finance
- Immigration
- Infrastructure and Public Utilities
- Insurance and Reinsurance
- Intellectual Property
- Labor and Employment
- Litigation, Arbitration and Insolvency
- Mergers and Acquisitions
- Natural Resources and Environment
- Private Equity
- Real Estate
- Telecommunications, Media, Entertainment and Technology
- Taxes

For further information about Brigard & Urrutia, please contact Carlos Umaña, Managing Partner; Carlos Urrutia, Senior Partner; Sergio Michelsen, Partner; Carlos Fradique-Méndez, Partner; or Juan Pablo Cadena, Managing Partner of Brigard & Castro.
Carey is Chile’s largest law firm, with over 200 legal professionals.

We are a full service firm. Our various corporate, litigation and regulatory groups include highly-specialized attorneys and practice areas covering all areas of law.

Our clients include some of the world’s largest multinationals, international organizations, and some of the most important local companies and institutions.

Our lawyers have graduated from the best law schools in Chile and most of our mid- and senior-level associates have graduate degrees from some of the world’s most prominent universities.

We are an effective bridge between legal systems. Most of our partners and senior associates have worked in North America, Asia, and Europe, as foreign or regular associates with leading international law firms, or as in-house counsel for major corporations or international institutions.

During 2015, Carey has been recognized with the Client Service Award from Chambers and Partners, as Chilean Law Firm of the Year by Who’s Who Legal, International Financial Law Review, and Managing Intellectual Property. Carey is also the Chilean law firm with more recognitions in the Best Lawyers ranking in 2016.

For further information about Carey, please contact Jorge Carey in Santiago.
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About Us. City-Yuwa provides a full range of legal services to international and domestic clients. With approximately 150 lawyers, including three foreign attorneys and two licensed judicial scriveners, the firm is widely recognized as one of Japan’s prominent law firms with an established reputation for providing the highest quality of legal services to its many diversified clients.

1. Professional Expertise. City-Yuwa Partners was formed on February 1, 2003, upon the merger of Yuwa Partners and the Law Department of Tokyo City Law & Tax Partners, resulting in one of Japan’s leading law firms. With the merger in September of 2005 of Ohba, Ozaki & Shimasue, one of Japan’s top patent litigation firms, and following the addition of new partners with various legal backgrounds, City-Yuwa has grown into one of Japan’s preeminent law firms capable of providing a full range of diversified legal services.

City-Yuwa has many lawyers with experience working in various fields including as former prosecutors, high-ranking governmental officials, in-house counsels for financial institutions, trading companies and other business corporations. Many of the lawyers at City-Yuwa have additional professional qualifications, including as patent lawyers and certified public accountants, with many lawyers licensed in both Japan and foreign jurisdictions. This broad professional background enables City-Yuwa to offer practical advice and to solve any legal issues confronting clients.

2. Broad Range of Practice Areas. City-Yuwa Partners routinely counsels its clients and have experiences in areas ranging from general corporate matters, mergers and acquisitions, international and domestic business transactions, financial transactions, real estate, intellectual property, information technology, civil, commercial and criminal litigation and arbitration, ADR, crisis management, regulatory matters and compliance.

Practice Areas include:

- Corporate and Commercial
- Mergers and Acquisitions
- Bankruptcy and Restructuring
- Intellectual Property and Information Technology
- International
- Antitrust and Competition

- Finance, Securities and Insurance
- Real Estate
- Litigation
- Labor and Employment
- Compliance

Industry Sectors: Automobile, electronic and medical device, Asset Management, Constructions, Energy and Natural Resources, Fashion and Retail, Financial Institutions, Foods, Health Care, Hotels and Leisure, IT, Internet and Information & Communications, Insurance, Life Sciences, Manufacturing, Real Estate, Shipping, Transportation and Logistics, Telecommunications,

3. Cross-border Practice and Global Network. City-Yuwa routinely advises it’s domestic and international clients in cross-border cases. It offers legal service in Japanese, English, German and Korean languages. Since City-Yuwa is located only in Japan, the firm maintains close contacts with leading law firms throughout the world, and often cooperates with foreign firms and their Tokyo branch offices in rendering services to their clients.

For more information regarding City-Yuwa Partners, please contact Masaaki Sawano, Hitoshi Sakai or Yoko Maeda in Tokyo.
Davis Wright Tremaine LLP is a full-service law firm with approximately 550 attorneys in eight U.S. offices: Anchorage, Bellevue, Los Angeles, New York, Portland, San Francisco, Seattle and Washington, D.C.

In addition to having depth and expertise across the full range of legal services, we have a particular focus in heavily regulated industries, including communications, media, health care, energy, financial services, employment, payments, restaurants, hotels, and food and beverage.

For further information about Davis Wright Tremaine LLP, visit our web site or contact Sarah Tune, Bruce Johnson or Scott MacCormack in Seattle.
With nearly 190 partners and over 1500 employees across six offices in Australia, we have built a reputation for excellence in legal services through our commercial approach, our ability to bring together legal teams with the optimum skills to match our clients’ needs, and our commitment to outstanding client service.

Clayton Utz lawyers practice widely in the fields of capital markets and securities law, commercial litigation and dispute resolution, competition law, construction and major projects, corporate law, corporatisation and privatisation, energy and resources, insolvency, insurance law, intellectual property law, international arbitration, managed investments, mergers and acquisitions, pharmaceutical and medical devices, private equity, product liability, property law, planning and environmental law, tax and pensions, trade law, and workplace relations and employment law.

Clients of Clayton Utz include public and private corporations based in Australia, Asia, Europe and North America; banks, investment banks and other financial institutions; governments; mining and resources companies; power and utilities; manufacturers; stockbrokers and accounting and other professional firms. The firm also has an extensive practice advising federal and state government departments and agencies throughout Australia.

Clayton Utz regularly advises overseas corporations on strategies and structures for investing and doing business in Australia and handles foreign acquisitions and sales on behalf of local clients and multinationals.

Our people reflect our personality as a firm: down-to-earth, practical and approachable. We are known for fostering a work environment that appreciates diversity, and we are proud of our many talented, loyal and dedicated employees who make Clayton Utz a great place to work.

The dedication and generosity of our people is at the heart of our leading Pro Bono practice and social responsibility programs; both are important parts of who we are as a firm.

For further information about Clayton Utz please contact Niro Ananda in Sydney, Fred Prickett in Melbourne, Ross Perrett in Brisbane, Nick Cooper in Perth, Alexandra Wedutenko in Canberra, or Mark Spain in Darwin.
About Dentons Rodyk

Trusted since 1861, Dentons Rodyk is one of Singapore’s largest and oldest law firms with a team of more than 200 lawyers offering clients a full suite of legal services necessary to do business locally and globally. We regularly represent a diverse clientele across a broad spectrum of industries in the following practice areas:

- Corporate
- Banking and Finance
- Intellectual Property and Technology
- Litigation and Dispute Resolution
- Arbitration
- Real Estate

Consistently ranked highly in leading publications, we pride ourselves on providing the highest quality advice to our clients while maintaining strong working relationships with key public sector agencies and leading organizations in the private sector.

Our combination with global law firm Dentons created the dominant global law firm in the Pacific Rim with more than 85 offices in the region. With more than 7300 lawyers serving more than 55 countries, the Firm offers clients the benefit of quality experience in and of the communities in which they want to do business or resolve a dispute—from Canada and the United States, across Europe, the United Kingdom, the Middle East and Africa, and throughout the Asia Pacific region.

About Us

Dentons is the world’s first polycentric global law firm. A top 20 firm on the Acritas 2015 Global Elite Brand Index, the Firm is committed to challenging the status quo in delivering consistent and uncompromising quality and value in new and inventive ways. Driven to provide clients a competitive edge, and connected to the communities where its clients want to do business, Dentons knows that understanding local cultures is crucial to successfully completing a deal, resolving a dispute or solving a business challenge. Now the world’s largest law firm, Dentons’ global team builds agile, tailored solutions to meet the local, national and global needs of private and public clients of any size in more than 125 locations serving 50-plus countries.

For further information about Dentons Rodyk, please contact S. Sivanesan in Singapore.
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With some 320 lawyers and legal consultants based outside France, including those in London and Brussels, Gide Loyrette Nouel offer clients legal advice and assistance across a broad spectrum of legal disciplines to businesses, public and private sector institutions and governments. The Firm has offices across Europe (Brussels, Bucharest, Budapest, Istanbul, Kyiv, London, Moscow, Paris, Saint Petersburg and Warsaw), in North America (New York), across Asia (Beijing, Hanoi, Ho Chi Minh City, Hong Kong and Shanghai) and across North Africa (Algiers, Casablanca and Tunis).

Wherever we work in the world, be it Western Europe, Central and Easter Europe, the Americas, Asia, Africa, the Meditteranean and Middle East Region, we guarantee our clients perfect knowledge of the local markets, regional expertise and the resources of a truly international firm.

For further information about Gide, please contact Christophe Eck in Paris.
Goodsill Anderson Quinn & Stifel LLP has served clients locally and globally for more than a century. From its origin in 1878 as a one-person law office, the firm is one of the largest in Hawaii, providing a wide range of legal services to a broad spectrum of clients.

With over 50 attorneys located in downtown Honolulu, Goodsill offers legal services to individuals and businesses in several areas of law, including business and securities transactions, banking and finance, real estate, tax, trusts and estates, public utilities, immigration, international transactions and civil litigation. Our attorneys have experience in mergers and acquisitions, environmental law matters, antitrust compliance, aviation law, international trade, labor and employment, media, technology, entity formation and venture financing and health law.

Goodsill and its attorneys regularly receive professional awards and recognition from national and international organizations. Some recent recognitions include:

- Benchmark Litigation, which named Goodsill as one of only four highly recommended litigation firms in Hawaii and recognized two Goodsill Partners as "Local Litigation Stars" and one "Future Star".
- Chambers and Partners awarded Goodsill five firm rankings and 11 individual rankings in “Chambers USA 2019 Guide”.
- Twenty-six attorneys with Goodsill are among the 2020 Best Lawyers® in America list; and five earned the distinction of “Lawyer of the Year” in the areas of Litigation-Land Use and Zoning, Environmental Law, Tax Law, Mergers and Acquisitions, and Insurance Law.
- Super Lawyers, which lists attorneys in each state who received the highest reviews, named 15 Goodsill partners to its list, of which eight were listed as rising stars.

Goodsill’s role in the Hawaii community extends well beyond the courtroom and boardroom. The firm’s attorneys have served over the years as Governor of the State, Chief Justice and Associate Justice of the Hawaii Supreme Court and Chairman of the Federal Deposit Insurance Corporation. In addition, Goodsill attorneys actively participate as volunteers and board members of local and national charitable and professional organizations and educational institutions, as well as governmental advisory boards.

The firm’s international practice has a strong focus on the Asia-Pacific region, assisting clients in all aspects of their business including transactional and operational matters, and judicial, administrative and arbitration proceedings. Our membership in the Pacific Rim Advisory Council is enhanced by Goodsill attorneys and legal assistants who have capabilities in Japanese, Mandarin, French, Korean, Tagalog and Pampango/Kapampangan.

For more information about Goodsill Anderson Quinn & Stifel, a Limited Liability Law Partnership, visit our web site or contact Michael O’Malley or Lisa Bail.
Han Kun is a full-service law firm in China and has been consistently recognized as a leader in China in all the areas we practice. Our main practice areas include private equity, mergers and acquisitions, international and domestic capital markets, investment funds, assets management, competition law, banking and finance, aviation finance, foreign direct investment, compliance, intellectual property and dispute resolution.

We have over 300 lawyers located in our four offices in Beijing, Shanghai, Shenzhen, and Hong Kong. All our lawyers are graduates of prestigious Chinese and foreign universities. Many have worked at length in top international law firms and multi-national companies. We pride ourselves in delivering first-class legal services with efficiency and practicality to assist clients in achieving their objectives.

Our working languages include Chinese, English, Japanese and Korean.

For further information about Han Kun Law Offices, please contact Joyce Li or Xiaoming Li in Beijing
Hogan Lovells is a global legal practice providing high quality advice to corporations, financial institutions and governmental entities across a broad spectrum of businesses involving complex legal and commercial issues, both globally and locally. We have over 2,500 lawyers operating from more than 40 offices, including associated offices, around the world in Alicante, Amsterdam, Baltimore, Beijing, Brussels, Budapest, Caracas, Colorado Springs, Denver, Dubai, Dusseldorf, Frankfurt, Hamburg, Hanoi, Ho Chi Minh City, Hong Kong, Houston, Jakarta, Jeddah, Johannesburg, London, Los Angeles, Luxembourg, Madrid, Mexico City, Miami, Milan, Moscow, Munich, New York, Northern Virginia, Paris, Perth, Philadelphia, Prague, Rio de Janeiro, Riyadh, Rome, San Francisco, São Paulo, Shanghai, Silicon Valley, Singapore, Sydney, Tokyo, Ulaanbaatar, Warsaw, Washington DC, and Zagreb. Our broad-based, international practice cuts across virtually all legal disciplines and industries.

Hogan Lovells lawyers have extensive experience in a wide range of disciplines and industries, including: aerospace and defense; antitrust, competition, and consumer protection; aviation and surface transportation; bankruptcy and creditors’ rights; business, finance and tax; capital markets; corporate and securities; corporate governance; education (higher education and K-12); employee benefits and executive compensation; energy; environmental; estate planning and administration; financial services; food, drug, medical device and agriculture; government contracts; government services and homeland security; health; hospitality and lodging; immigration; infrastructure; insurance; intellectual property; international business transactions; international trade; labor and employment; legislative; lending; life sciences; litigation; mergers and acquisitions; pharmaceutical and biotechnology; privacy; private equity; pro bono; project and international finance; public finance; real estate; REITS; sports and recreational facilities; tax; technology; and telecommunications, media, and entertainment.

In Hong Kong, we are one of the largest full-service practices, and we provide transactional, dispute, and advisory services to clients doing business locally in China and throughout the Asia-Pacific region. In Asia Pacific, we have more than 500 staff in our network of offices in the major financial and business centers, providing an integrated service throughout the region. Our lawyers provide dedicated counsel in the key practice areas and industry sectors (listed above), and they are qualified in Hong Kong and often in other international jurisdictions. In addition to English, most lawyers also speak and write Chinese (Putonghua and/or Cantonese), with office capabilities in a number of other Asian and European languages, such as Japanese, Vietnamese, Italian, French, and German. We have an in-house team of Chinese and Japanese translators as well as Chinese and Japanese documentation capabilities.

Our Washington, D.C. office has over 500 lawyers, and is distinguished by its industry depth and breadth of knowledge in issues facing regulated industries as well as its large and recognized corporate transactional and litigation practices. A large number of our lawyers have worked in the federal government, often at high levels. Since our clients’ most difficult problems often cross borders, we work alongside our colleagues in our overseas offices to ensure that business decisions, litigation, and transactions are informed by up-to-date advice from experienced practitioners. Our clients include a who’s who of local, national, and international companies, domestic and international financial institutions, and individuals.

For more information please contact Warrent Gorrell or Elizabeth Donley in Washington, D.C. about the U.S. practices. For information about the Asia Pacific, European, and Middle East practices, please contact Owen Chan in Hong Kong.
Kim Chang & Lee is a premier corporate, finance and litigation law firm in Seoul, Korea. Founded in 1958, Kim Chang & Lee is Korea's oldest law firm and the first firm in Korea to engage in international corporate law practice.

Kim Chang & Lee provides a wide array of legal services to clients in the corporate, industrial, financial and governmental sectors. Our clients range from small, start-up companies to a substantial number of large multinational corporations. In particular, Kim Chang & Lee is in the forefront of Korea's most dynamic and innovative corporate and financial transactions, having handled some of the largest and most complex transactions that have been consummated in Korea to date.

The firm advises clients in all areas requiring legal representation, including, among others, mergers and acquisitions, joint ventures and other foreign investments, corporate restructuring, capital markets, corporate finance, banking and securities, energy and project finance, antitrust, tax, intellectual property, corporate immigration and litigation and arbitration, with some of the best-known partners in these fields in Korea leading the firm's various practice groups. Aside from handling high-profile corporate and financial transactions and litigations, Kim Chang & Lee also counsels numerous multinational and domestic corporations on the legal aspects of their day-to-day business activities in Korea, helping them navigate an increasingly complex maze of laws and regulations and successfully achieve their goals in Korea.

The firm's mergers and acquisitions and finance practices are exceptionally strong, with partners who are considered as the leading practitioners in the field. Having handled some of the largest and most complex mergers and acquisitions and finance transactions to date in Korea, the firm is a recognized leader in these practice areas in Korea.

For further information about Kim Chang & Lee, please contact Eui Jae Kim or Kyung-Joon Choi.
Kochhar & Co. is one of the leading and largest corporate law firms in India. The Firm enjoys the distinction of being the only Indian law firm with a full service presence in the seven (7) prominent Indian cities of New Delhi, Mumbai, Bangalore, Chennai, Gurgaon, Hyderabad and Agra and four overseas offices – Dubai, Singapore, Tokyo and Atlanta. The Firm has been ranked as the Top tier Top-Tier Firm (2017) in the areas of Aviation, Corporate and M&A, Dispute Resolution, Real Estate & Construction and TMT by the prestigious publication - The Legal 500.

Kochhar & Co. is the preferred Indian law firm for multinational corporations doing business in India and represents more than 75 of the Fortune Global 500 companies. The Firm acts as Indian counsel for some of the largest multinational corporations from North America, Europe, South-East Asia and Japan and over the years, has established a very strong reputation for the highest quality of legal support and client service. The Firm is the first Indian law firm to have conceived a ‘client satisfaction program’ and has been a pioneer in this field. The Firm takes pride in providing high quality, responsive, solution-seeking and business oriented legal support consistent with the global standards of excellence. In a survey of Indian law firms, Kochhar & Co. was ranked as the top law firm in the country on parameters of client satisfaction.

The first presence established by Kochhar & Co. was in New Delhi and the Delhi office is also the largest of the seven full service offices of the Firm. During the last decade, the Delhi presence of Kochhar & Co. has grown rapidly to become one of the largest corporate law firms in India’s capital. The Gurgaon office specializes in providing comprehensive legal advice and support to its clients who are leading players in the banking, finance, infrastructure, pharmaceuticals, telecom, automotive, aviation, manufacturing, real estate and IT Sectors. It also has an integrated Intellectual Property (“IP”) law practice which is widely recognized as one of the premier IP practices in India.

Separate from our size and strength in New Delhi where the Firm has its roots, the Kochhar law firm has a dominant presence in the South of India. Illustratively, the Chennai office of Kochhar & Co. is the largest law firm in the State of Tamil Nadu with the largest corporate law practice which represents some of the largest corporations in the world on a wide range of corporate, commercial, intellectual property and litigation matters. Further, our Bangalore office is one of the most prominent firms in the State of Karnataka - a pioneer in the field of technology law and covers a wide range from IT contracts, e-commerce and intellectual property to venture capital investment, securities offerings and employee benefits. The Bangalore office has been consistently ranked as the leading firm in India’s Silicon Valley. We are also the only Indian law firm to have established an office in Japan and to have obtained a foreign lawyers registration (Goikakuhou-Jimu- Bengoshi) from the Ministry of Justice, Japan to practice Indian law in Tokyo. The Firm’s Atlanta office provides legal support to North American companies in setting up business operations and/or engaging in commercial transactions in India. Kochhar & Co. is the first and the only law firm from the Indian sub-continent (and in fact from the continent of Asia) to have been granted a license by the Dubai Legal Affairs department to practice local UAE and DIFC laws.

For additional information contact Rohit Kochhar or Anjuli Sivaramakrishnan in New Delhi.
Lee and Li is the largest and longest-established law firm in Taiwan and favored by its clients in various fields of practice.

The firm offers a full range of legal services to local and international clientele, including cross-border investments, mergers and acquisitions, tax, labor, banking, securities, insurance, intellectual property rights, antitrust and competition, trade, environmental protection, governmental procurement, construction, aviation, maritime and litigation. In addition to being a leader in Taiwan for cutting-edge and new legal service, the firm has maintained for decades its time honoured expertise in patent and trademark fields. Among the firm’s clients are prominent local and multinational institutions.

The main office is in Taipei, with branch offices in Hsinchu Science-Based Industrial Park, Taichung and Southern Taiwan.

For further information about Lee and Li, please contact Joyce C. Fan or Lihuei Mao in Taipei.
LEGA is a leading law firm in the Venezuelan market and of international renown. At LEGA, we have a modern approach to the practice of law, supported by the use of technology and based on the values of excellence, tenacity, integrity, empathy, innovation and versatility. The firm brings together more than 500 years of experience in the practice of law and, in 2018, its partners decided to give it greater dynamism, a new image and its current name, coming from Esperanto.

LEGA has 38 service areas, divided into 15 practice areas, covering all branches of law, and 23 industry areas, created on the basis of the extensive experience of our team in those business sectors. LEGA is one of the largest law firms in Venezuela and its lawyers have accumulated more than 40 awards, granted by the world’s most important legal publications, which have also certified the high quality of all our practice groups. LEGA also provides prosecution services for Intellectual Property matters in association with Hoet Pelaez Castillo & Duque in Caracas.

With a strong international focus, LEGA is the preferred law firm of a high number of multinational clients in Venezuela. The firm is the exclusive member for Venezuela in Pacific Rim Advisory Council. In Venezuela, LEGA has been a key participant in academic associations and its lawyers have been involved in leadership roles in many of them.

LEGA’s mission is to provide clients with high-level legal advice, aimed at obtaining results in a cost-efficient manner and based on the use of technology.

For more information regarding LEGA Abogados, please contact Luis López Duran or José Gregorio Torrealba in Caracas.
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THE FIRM: One of India’s largest full service law firms. Founded in 1895 by Sir Dinshaw Mulla (Privy Counsellor and author of numerous authoritative legal treatises), the firm is a top tier leading law firm in India. The firm is acutely mindful of clients’ distinct needs, providing exceptional business-oriented legal service based on its vast experience and rich heritage. The firm’s in-depth knowledge and understanding of market realities results in legal solutions of real commercial value. It advises on managing litigation risk and facilitates negotiations to resolve disputes, resulting in the least possible adverse effect to clients’ business. With over 100 Fee Earners and 150 support staff and offices in the three metro cities of Mumbai, Delhi and Bangalore, the firm has built a reputation for quality legal services provided to the highest professional standards. The firm maintains excellent relationships with regulatory bodies and is able to arrange dialogues with them and clients.

Recognition. Our firm’s practice areas - Admiralty, Aviation, Banking, Dispute Resolution and Insurance, our firm and several of our partners are recognized and ranked by various law publications including Chambers, Who’s Who Legal, Asia Law Profiles and Indian Business Law Journal the leading law journal exclusively covering the India legal market.

MAIN AREAS OF PRACTICE:

Admiralty & Logistics: With a worldwide reputation as specialists in all aspects of shipping law, the firm represents ship owners, charterers, hull & cargo insurers, P&I Clubs and other stakeholders. It also advises on laws relating to trade of commodities, oils, metals, transport by land, sea and air.

Arbitration & Litigation: A seasoned litigation and dispute resolution practice representing Indian corporates and MNCs in commercial disputes across industries, including oil and gas, sub-sea, drilling and construction. It has extensive experience in litigation, domestic and international arbitration and the execution of foreign awards. Bolstered by a robust litigation practice across various high courts, Supreme Court and National Green Tribunal, the firm has handled corporate, commercial, construction and insurance litigations.

Banking & Finance: Acts for domestic and foreign lenders and is a one-stop destination in a full gamut of financial matters in areas such as ship, asset and structured finance, debt restructuring, bankruptcy and recovery proceedings, security creation and enforcement. It assists in bilateral and syndicated financing transactions and assists in structuring of deals, advising on full spectrum of Indian laws, documentation, regulatory approvals and reporting, closing and registration with statutory authorities.

Corporate M&A & Competition: The firm has a strong corporate M&A practice. Having in-depth knowledge of Companies Act, SEBI, FEMA, Competition law and regulatory compliances, the firm advises MNCs on the most beneficent structure for their India venture including legal due diligence and transaction documentation. Advising corporate debtors on debt restructuring.

Energy, (oil & gas) Infrastructure: The firm advises energy/renewable energy companies on regulatory issues, power, ports, offshore construction, FSRU, FPSO, LNG projects.

Insurance & Reinsurance: Representing Indian & foreign insurance/reinsurance companies, the firm has extensive experience in diverse insurance products, including marine, loss of profit, material damage, erection.

IP, Media & Entertainment: With a specialized and strong IP practice in trademarks, copyright and design law, the firm represents clients in IP rich sectors such as fashion, publishing, films, pharma, media & entertainment and technology, on the transactional and enforcement side. The practice advises on the evolving dynamic data protection laws which has gained great relevance in the digital landscape.

For further information about Mulla & Mulla & Craigie Blunt & Caroe, please contact Shardul Thacker, Yazdi Dandiwala or Darius Kakalia in Mumbai.
Estudio Muñiz, founded in 1981, has considerable professional experience in all areas of the law and is the largest full service firm in Peru, playing a prominent role in Peru’s legal circles. The firm’s has attorneys have graduated from the most prestigious local universities and many of them hold a Master’s degree from leading U.S. and European universities. Several of our lawyers regularly publish legal articles in specialized dailies and magazines.

Our firm tries to develop a solid commitment and a long-term relationship with its clients in order to be in a position to identify their business objectives and offer the necessary professional support, coupled with expertise, creativity and common sense. We assign a lawyer, called “Attache”, to each client, and said Attache is responsible for being in direct contact with the client, and for seeking the most efficient and cost effective strategy to be applied in each specific case entrusted to our Firm. If due to the nature of any given case, the participation of more than one specialized area is required, the Attache will be responsible for setting up an appropriate work team of partners, associates and legal assistants to deal with said specific case. The firm’s client base includes large bank, insurance, energy and industrial companies and multinational institutions conducting cross-border business.

Our attorneys practice in the following areas:

- Agribusiness
- Banking, Capital Markets and Project Finance
- Bankruptcy and Corporate Workout
- Bidding Processes
- Competition
- Communications & Privacy
- Concessions and Private Initiatives
- Corporate
- Dispute and Conflict Resolution
- Electric Power
- Energy & Mines
- Environment & Native Communities
- Foreign Trade
- Insurance
- Intellectual Property
- International Arbitration
- Labor Law and Social Security
- Mergers & Acquisitions
- Pension
- Projects, Authorizations and Urban Planning Law
- Real Estate and Construction
- Tax
- Tourism and Hospitality Industry
- Transportation

For further information about Muñiz Ramirez Pérez-Taiman & Olaya, please contact Jorge Muniz or Andres Kuan Veng in Lima.
About NautaDutilh

NautaDutilh is a leading independent business law firm in the Benelux and one of the largest in the region with 450 lawyers, civil law notaries and tax advisers and offices in Amsterdam, Brussels, London, Luxembourg, New York and Rotterdam. NautaDutilh provides a wide range of high-quality legal services for a wide variety of clients. The firm has long standing non exclusive relationships with many other leading international law firms worldwide. The firm is recognized by major international legal directories, such as The European Legal 500 and Chambers’ Global, both of which recommend NautaDutilh.

Global reach, local insights

Whatever your legal issue is, NautaDutilh’s experts can help, working closely together to provide you with the best possible solution. We give independent advice to a broad range of clients on a wide variety of issues. As the largest law firm in the Benelux we offer our clients unparalleled expertise. And thanks to our long standing relationships with many other leading international law firms around the globe, we can ensure that your needs are met and your interests well represented anywhere in the world.

For further information about NautaDutilh, please contact Jaap Stoop in Amsterdam.
Richards Buell Sutton LLP is British Columbia’s oldest law firm, with a history dating back to 1871.

As one of Vancouver’s most successful and accessible firms, we operate in a number of niche practice areas that serve sophisticated and well-established clients, both regionally and nationally; as well as a number of traditional areas of law. Often involved in complex legal issues, RBS is consistently focused on delivering the highest standards of service, while maintaining open communication with clients and sensitivity to time and cost.

Richards Buell Sutton knows how to respond to protect our clients’ operations, implement any necessary counter measures and allow them to develop effective business strategies defined by appropriate, achievable goals. In addition to large multinationals, national and regional businesses, RBS also represent a number of public institutions, research and funding organizations and foundations. A number of our partners have been sought out for a collection of prominent board or director positions.

Richards Buell Sutton has particular strength regarding the policies and procedures of advanced education and research or in the areas of business law, commercial real estate (development, lending and leasing), securities and corporate finance, and wealth preservation. Our litigation department has experience at all provincial and federal courts and in hearings before administrative tribunals and regulatory bodies. RBS has an active mediation practice and every attempt is made to find solutions through alternative dispute resolutions where possible.

Richards Buell Sutton is structured with both departments and practice groups; therefore ensuring we remain current on any new developments in law that may affect our clients in the following areas:

- Advanced Education and Research
- Alternative Dispute Resolution
- Business Acquisitions & Divestures
- Commercial Litigation
- Commercial Real Estate - Development, Lending, Leasing
- Construction
- Corporate Finance
- Employment
- Family Law
- Insolvency
- Insurance
- Intellectual Property
- Personal Injury
- Securities
- Wealth Preservation

Our professional team works across the boundaries of traditional thinking to supply our clients with effective and innovative legal solutions. Our primary goal is to understand our clients' business and their objective's, and then provide them with a suitable solution. Richards Buell Sutton is proud to provide our clients with quality work, team accessibility and credible results.

For further information about Richards Buell Sutton, please contact Jeffrey J. Lowe (Direct Line 604 661 9202) or H. Scott MacDonald (Direct Line 604 661 9217).
About us

Our firm provides 70 years of experience and strength in the legal field backed by a complete knowledge of the business environment and an extensive practice in a great variety of both domestic and international matters.

We offer comprehensive services in more than 35 practice areas of law related to business activities and industries, representing individuals and organizations with influence in the private, public and non-governmental sectors.

We provide a vast range of creative solutions to complex transactions while preventing conflicts and future contingencies. More than 1,000 active clients permanently rely on us to face business challenges. Some of them have been with us for over 60 years, as a result of our continuous development and expertise to cover practically all sectors of the economy.

Our partners have an extensive professional background and between 15 and 45 years of experience within Santamarina y Steta. A significant number of our lawyers have complemented their education at international law firms and universities abroad.

We have developed strong alliances with top law firms in more than 60 countries and we are the exclusive Mexican member of strategic international organizations to offer our clients a solid network without borders.

For further information about Santamarina y Steta, S.C. please contact Vicente Grau in Mexico City, Heriberto Garza in Monterrey or José Ramón Ayala in Queretaro.
Simpson Grierson is one of New Zealand’s leading and largest law firms, with 47 partners and over 200 legal staff across our Auckland, Wellington and Christchurch offices. We deliver legal expertise across all areas of commercial law to the highest international standards and our client portfolio includes many of the world’s leading organisations.

Clients recommend us for our technical excellence and our ability to provide high level strategic advice. This combination provides significant commercial value and differentiates us from our competitors. This is why we are chosen to advise on some of the largest and most complex deals in the region.

Simpson Grierson is an innovative and bold firm, offering technical excellence and lateral solutions. We constantly seek to understand our clients’ business, and the industries in which they operate, to be the best legal partner New Zealand has to offer.

Our leadership is reflected in our constant recognition in international directories and rankings.

Among Simpson Grierson’s areas of expertise are:

- Banking and Finance
- Biotechnology
- Capital Markets
- Climate Change and Environmental
- Commercial Property
- Competition and Regulatory Law
- Construction
- Corporate Advisory
- Dispute Resolution
- Employment
- Energy, Mining and Natural Resources
- Media and Entertainment Law
- Foreign Direct Investment and Overseas Investment
- Government and Business
- Information Technology
- Infrastructure and Major Projects
- Insolvency and Restructuring
- Intellectual Property
- International Trade and Investment
- Local Government
- Mergers and Acquisitions
- Public Private Partnerships
- Resource Management
- Superannuation
- Tax
- Telecommunications
- Private Equity and Venture Capital

For further information about Simpson Grierson, please contact James Craig in Auckland.
Skrine is one of the largest full service law firms in Malaysia with a depth of experience in a range of legal matters acquired through its 50 years of practice. The firm is currently led by 40 partners with over 100 lawyers across the Corporate, Dispute Resolution and Intellectual Property Divisions.

Areas of practice:

For further information about Skrine, please contact Theresa Chong, Dato' Philip Chan or Vinayaga Raj Rajaratnam.
The Firm
SyCip Salazar Hernandez & Gatmaitan (SyCipLaw) was founded in 1945. It is the largest law firm in the Philippines.

We offer a broad and integrated range of legal services, with departments in the following fields:

- Banking, finance and securities
- Special projects
- Corporate services
- General business law
- Tax
- Intellectual property
- Employment law and immigration
- Dispute resolution

Within this structure, we have specialists in key practice areas such as mergers and acquisitions, energy, power, infrastructure, natural resources, government contracts, real estate, insurance, international arbitration, mediation, media, business process outsourcing, and technology.

Our Clients
We represent clients from almost every industry and enterprise, and the firm’s client portfolio includes local and global business leaders. We also act for governmental agencies, international organizations, and non-profit institutions.

Recognitions and Awards
SyCipLaw has consistently received professional accolades and recognitions, including:

- **Philippine Firm of the Year**, Chambers Asia-Pacific Awards 2016

Languages: Chinese, English, Filipino, Japanese, Korean, Spanish

Number of lawyers: 142

For further information about **SyCip Salazar Hernandez & Gatmaitan**, please contact **Hector M. de Leon, Jr. in Manila**.
Introducing TozziniFreire: Brazil’s Legal Services Innovator

Since 1976, TozziniFreire has distinguished itself as a premier, full-service law firm by consistently providing legal services to domestic and international companies in a wide variety of business sectors. Along these years, we have played a major role in many of the most significant transactions in the Brazilian market, becoming one of the largest and most prestigious firms in Latin America. What has driven the firm’s growth and differentiated us in the legal industry is our obsession in delivering results for our clients. Their achievements are the foundation on which our own success relies.

Another major reason for our consistent success – and another major point of pride to everyone at TozziniFreire – is our demonstrated record as Brazil’s leading innovator when it comes to evaluating what we do and how we can do it better, improving the way we work for clients, developing and expanding our expertise, becoming more efficient and cost-effective in the way we deliver our services, treasuring our people and giving back to our profession, our community and the world around us.

TozziniFreire has extensive experience in assisting international companies in setting up their enterprises or ventures in Brazil. Its areas of specialization include corporate transactions, mergers and acquisitions, antitrust, restructuring and insolvency, capital markets, banking and finance, litigation, white collar crimes, arbitration, asset planning, compliance & investigation, consumer affairs, corporate social investment, international and local contracts, international trade, investment funds, corporate finance, private equity & venture capital, project finance, tax, intellectual property, real estate, environmental law, labor, immigration, and administrative law. Our industry focused groups include: agribusiness, automotive, bioenergy/ethanol, engineering & construction, energy, timberland investment, infrastructure, life sciences, shipping & logistics, media & entertainment, mining, climate change and carbon market, oil & gas, insurance and reinsurance, telecommunications/information technology, and water and sewage.

For further information about TozziniFreire Advogados, please contact Marcio Mello Silva Baptista, or Moira Huggard-Caine.